KPI Management & Balanced Scorecards

What KML Can Offer You?

Most challenging part for many organizations is strategy Alignment. KML operational expertise will help the client to align core operation and support units using KPI Management & Balanced Scorecards

Vertical alignment (Levels 2 & 3)
- Vertical alignment results from cascading the strategy from the corporate level downward to business units and support units.
- Most organizations recognize that there is a significant gap between their strategic plans and their ability to execute.
- For strategy to become meaningful to employees, their personal goals and objectives must be aligned with the organization’s objectives

Strategy alignment methodology
- A strategic planning and cascading methodology tailored to the specific requirements and maturity of your organization, and accompanied by supporting templates to assist the strategy alignment process.

Linking strategy to budget
- This alignment is vital because the budget is often the only enterprise-wide process where users are directed and controlled in their use of company assets to achieve organizational objectives.

Knowledge Transfer
- To ensure alignment, we will communicate through knowledge transfer sessions or workshops. Conducting several awareness sessions to communicate the outcomes of the workshops will allow all departments to be aligned.

KML will deliver the following:
- Scorecards at Level 2 & 3
- Operational objectives
- Operational initiatives
- KPI definitions
- KPI Database
- Knowledge Transfer

Alignment Methodology
- Appropriate to your strategic planning maturity level
- Supportive of additional lower-level cascading as required

Strategy Top-down Alignments
- Corporate BSC
- Core Business BSC
- Support Services BSC
- Clear alignment between your corporate strategic BSC and the support services BSCs
- Support services strategic plan is developed with the full knowledge and insight of business units strategic plan

Estimated Efforts Required: 10-13 weeks